

Security Industry Leader Andrew Chapman Joins 3VR as SVP of Sales

SAN FRANCISCO, June 22, 2017 -- 3VR today announced Andrew Chapman joined the company as Senior Vice President of Sales. Previously, Chapman served as Vice President of OEM Initiatives at Pivot3 where he was responsible for market strategy and partnerships with leading security video management software (VMS) providers. Chapman brings over forty years of experience in the security industry to his new role at 3VR.

“In today’s hyper-competitive environment, businesses need to find a way to analyze the growing volume of video data obtained by security systems to create actionable intelligence that can improve the bottom line,” Chapman said. “3VR’s VisionPoint™ VMS is the only VMS solution that allows customers to analyze video content in real-time from a single platform to rapidly investigate theft and understand customer behavior. I’m excited to be joining a company with such an innovative approach to this market.”

“Andrew is a proven leader who has experience in a variety of roles across the security industry, including practitioner, integrator and manufacturer,” said Al Shipp, CEO of 3VR. “His perspective and insights will be vital to supporting our system integrator partners, bringing our industry-leading video search and analytics solutions to new customers, and empowering our sales team to drive results. I am thrilled to have him on board.”

While leading OEM activities for Pivot3, Chapman was also responsible for the Dell corporation international EMEA relationship and served on the Global IoT board with technology leaders including Dell, Intel and VMware. Before that, Chapman held a variety of senior sales roles at Panasonic, Best Security, Pelco and ADT/Tyco. Chapman also spent many years in loss prevention management at Carter Hawley Hale (Broadway stores), the largest department store chain on the west coast. He has a Bachelor of Science in Sociology and Criminal Justice from Dana College.

To learn more about 3VR, contact info@3vr.com.

About 3VR

Based in San Francisco, CA, 3VR is a video technology and data company that solves the challenges associated with video searchability, allowing customers to rapidly gather real-time intelligence from the unstructured video data that is produced by a single camera or a global network of cameras. 3VR uses analytics as the cornerstone of video search, and it enables both security and business intelligence applications from a single video management system (VMS). 3VR is the standard for hundreds of global customers in Financial Services, Retail, Government, Infrastructure and Hospitality. www.3vr.com

Contact: Valerie Wehler
Tel.: 415-645-6731
Email: vwehler@3vr.com